

Career as a Financial Services Representative

(Positions available in Providence, RI and Westport, MA)

Seeking enthusiastic and motivated individuals to join our team as Financial Services Representatives. Work with individuals who need to protect family assets, want trusts established, have concerns about investments*, and questions about retirement planning. In this entrepreneurial, consultative sales position, you will be responsible for building a business by providing financial products.

Responsibilities:

- Prospecting for clients on a referral basis within clearly defined markets.
- Developing and maintaining long-term relationships with clients.
- Listening empathetically, gathering facts, analyzing needs, and making responsible recommendations.
- Expanding personal knowledge and skills through joint work with fellow associates

Qualifications:

- Integrity and Strong Work Ethic
- Independent Spirit
- Confidence and Resiliency
- Interpersonal Skills
- Desire to Succeed
- BA, BS, Graduate Degree or equivalent preferred

Our objective is to build, promote and continually innovate a diverse range of financial solutions tailored to the needs of our individual, corporate and institutional clients over the long term. We help our clients achieve success in a changing world through the accumulation and protection of wealth.

Comprehensive training will be provided. Competitive benefits package** available. For more information, please visit our web site at www.legacyfinancialgrouppllc.com or www.massmutualcareers.com/dreams or contact Polly Danyla, Recruiting Director, pdanyla@financialguide.com, 401-457-7370)

***Securities, investment advisory and financial planning services offered through qualified registered representatives of MML Investors Services, LLC, Supervisory office: 10 Charles Street, Suite 210, Providence, RI 02904, Tel: 401-435-3800. Member FINRA/SIPC. www.finra.com; www.sipc.org.**

****Eligibility applies only to those Financial Services Representatives who hold a full-time career contract (X4X) with MassMutual. Eligibility for subsidized benefits and before-tax coverage is based on meeting certain contract requirements. Benefit plan provisions are subject to modification or termination. Financial Services Representatives are independent contractors and are not employees of MassMutual, its subsidiaries, or of General Agents with whom they contract.**